



MALAYSIA INDUSTRIAL DISTRIBUTION

CORPORATE & DISTRIBUTION CAPABILITY PROFILE

Industrial Reliability | Calibration | Critical MRO
Solutions

2026

Registration No. KT0579542-U



A focused Malaysian platform for industrial products.

GI NEXUS connects dependable manufacturers with industrial users through structured market development, responsive commercial support and disciplined product positioning.

LEGAL NAME	LEADERSHIP
GI NEXUS EMPIRE	Sarah, Director
REGISTRATION	BASE
KT0579542-U	Ayer Keroh, Melaka

VISION

To become a trusted Malaysian distribution platform for dependable, high-value industrial products.

HOW WE WORK

Integrity | Responsiveness | Technical discipline | Long-term partnership

MISSION

Develop qualified market demand and deliver responsive technical and commercial support from enquiry through after-sales coordination.

2026 FOCUS	Establish authorised principal partnerships and scalable distribution channels.
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The portfolio is built around recurring industrial needs.

A focused range allows GI NEXUS to build application knowledge while serving multiple industrial sectors.



Calibration products & support

Pressure pumps, gauges, manifolds, hoses, adaptors and calibration-related service support.



Lubrication fittings & oilers

Constant-level oilers, sight gauges, fittings, accessories and lubrication support for rotating equipment.



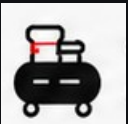
Spade & spectacle blinds

Isolation products and engineered components for maintenance, shutdown and turnaround requirements.



Flexible hose solutions

Industrial hose assemblies and related accessories selected against service and application requirements.



Compressed air solutions

Filtration, silencers, mist control, compressor accessories and replacement elements.



Engineering services

Technical sourcing, product coordination, documentation and project support.

Each product line addresses a maintenance or reliability problem.

GI NEXUS positions products by application and operating need - not as an undifferentiated catalogue.

OPERATING NEED	GI NEXUS CAPABILITY	INTENDED VALUE
01 Measurement confidence	Calibration instruments, pressure accessories and service support	Better-informed maintenance decisions
02 Lubrication control	Oilers, sight gauges, fittings, filters and reliability accessories	More consistent rotating-equipment care
03 Isolation and leak readiness	Spade blinds, spectacle blinds, flexible hose and critical MRO products	Faster shutdown and maintenance preparation
04 Air-system cleanliness	Filtration, mist elimination, silencers and replacement elements	Cleaner, more dependable air systems

Product selection remains subject to confirmed specifications, service conditions and principal approval.

One industrial focus, multiple sectors.

The same reliability, pressure, isolation and filtration needs recur across Malaysia's industrial economy.



TARGET SECTORS

PRIORITY ENTRY

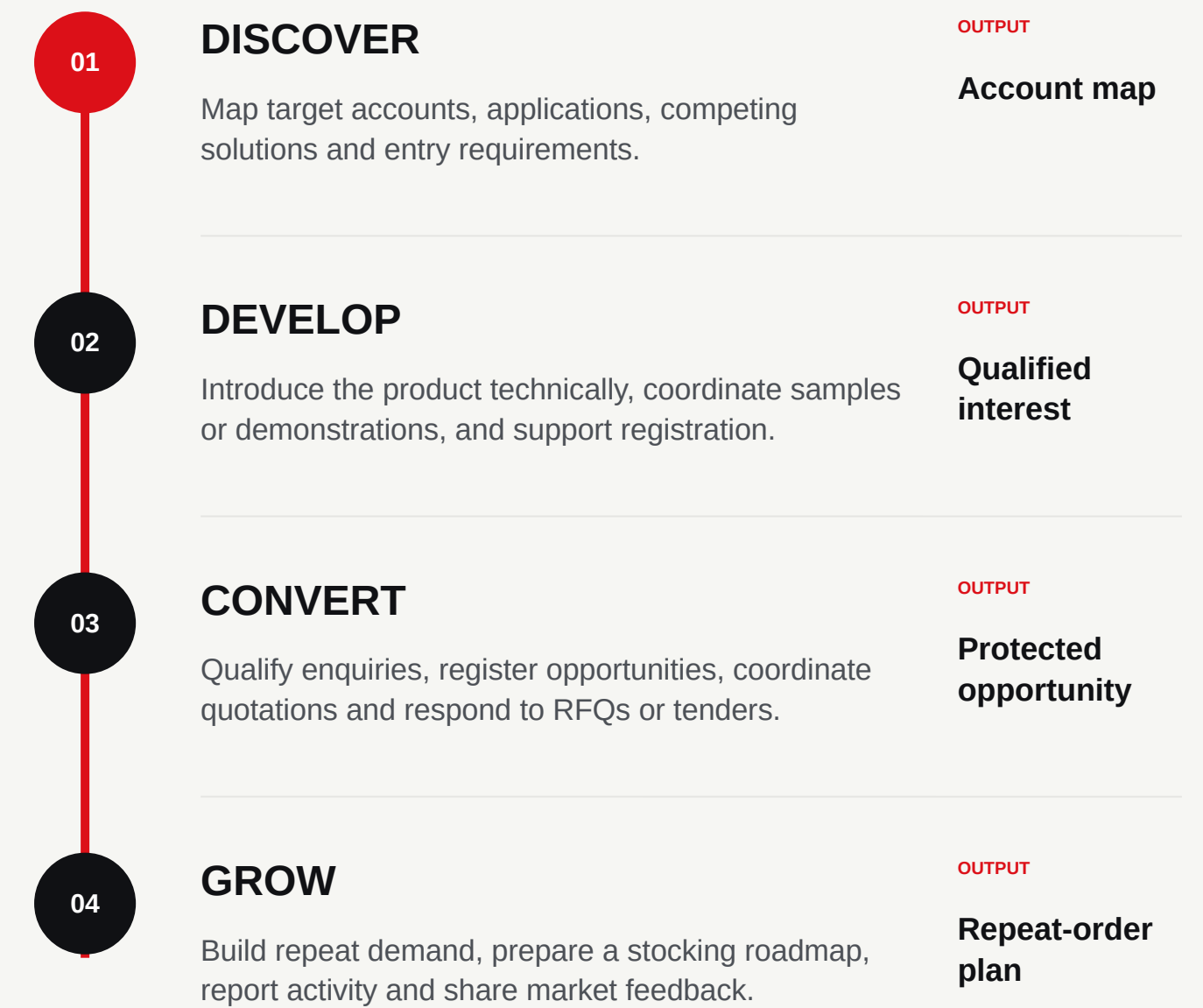
Oil & Gas
Petrochemical
Power & Manufacturing

01	Oil & Gas	05	Marine & Offshore
02	Petrochemical & Chemical	06	Water & Wastewater
03	Power & Utilities	07	Palm Oil & Processing
04	General Manufacturing	08	Cement, Mining & Bulk Handling

For licensed or regulated opportunities, GI NEXUS may collaborate with qualified channel partners, subject to customer and principal approval.

A principal receives a structured route to the Malaysian market.

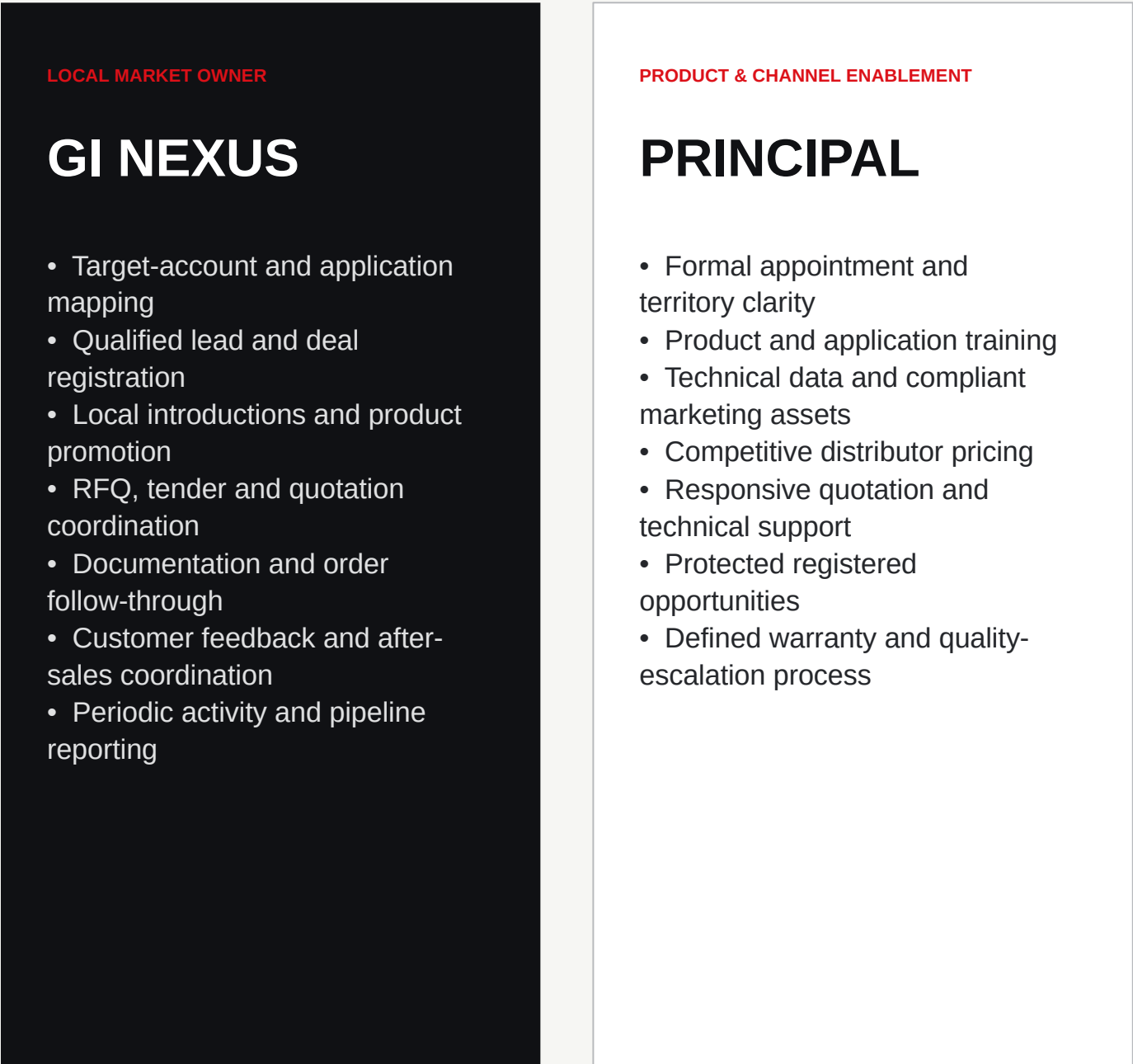
GI NEXUS is designed to develop applications and accounts, not to operate as a passive catalogue reseller.



Local market development. Clear opportunity ownership. Measurable progress.

Clear responsibilities protect the principal and the opportunity.

A disciplined operating model keeps market development transparent and gives both parties the information needed to invest with confidence.



Shared objective: sustainable sales growth with controlled brand representation.

Start with measurable milestones, then expand exclusivity.

This structure lowers risk for the principal while giving GI NEXUS a clear route to protected market investment.

01

0-3 MONTHS

Authorised distributor

Onboarding covers appointment, territory clarity, product training, commercial terms and target-account plan.

02

4-12 MONTHS

Pilot market development

Priority sectors, registered opportunities, customer introductions, quotations and activity reporting.

03

TARGET ACHIEVED

Sector or regional exclusivity

Protected coverage tied to agreed sales, account, training and stocking milestones.

04

PROVEN PERFORMANCE

National exclusivity review

Broader exclusivity considered after sustained growth and disciplined channel execution.

EXAMPLE MILESTONES

Sales | Active accounts | Trained personnel | Stock commitment | Reporting discipline

Credibility starts with honest, traceable delivery.

GI NEXUS will align its sales and delivery process with each principal's approved distribution, quality, warranty and customer requirements.

No unverified claims.
No uncontrolled substitutions.

Brand representation and product supply will follow formal authorisation, confirmed specifications and documented approval.

01 **Specification confirmation**

Confirm service conditions, material, dimensions, standards and quantities before quotation.

02 **Approved sourcing**

Source through authorised or principal-approved channels and preserve product identity.

03 **Document control**

Coordinate datasheets, certificates, drawings, compliance records and order documents.

04 **Traceability**

Maintain clear links between enquiry, quotation, approval, order and supplied item.

05 **Warranty & quality escalation**

Follow defined principal procedures for non-conformance, warranty and corrective action.

06 **HSE & customer requirements**

Support site, packaging, delivery and access requirements relevant to each opportunity.

Certifications, appointments and customer references will be presented only when officially issued or verifiable.

Let's build the Malaysian market together.

GI NEXUS is seeking appointment as an authorised Malaysian distributor with protected deal registration and a performance-based pathway to broader exclusivity.



CONTACT

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